

Endless

career paths



to

pursue

TUI Hotel Rep

Are you ready to embark on an exciting journey in the world of travel and tourism? Combine your passion for travel with work, creating unforgettable moments as one of our digitally experienced and helpful **Hotel Reps**.

ABOUT THE JOB

- Create special moments for our guests. Make them feel welcome and happy, building a strong connection with each one.
- Engage with guests from around the world to identify their needs and offer tailored recommendations. Promote and sell our experiences effectively to match our products with guests' preferences, aiming to exceed sales targets and boost revenue.
- Be prepared to handle changes and challenging situations effectively to provide the best possible service to our guests.
- Collaborate with colleagues, teams, suppliers, and partners from all over the world and embrace our diverse TUI culture.
- Monitor progress with sales and service updates, as well as guest feedback. Celebrate successes in meeting sales targets, solving problems, and providing great service.

ABOUT YOU

- Dedicated to making our guests happy, going above and beyond to create unforgettable experiences.
- A quick learner, ready to master the technology and tools needed for the role. Embrace new knowledge and feedback, and enthusiastic about getting to know our amazing products and services.
- A highly motivated, target-driven person with a positive mindset towards achieving results. Dedicated to caring for customers, selling products that match their needs, and ensuring they have the best possible experience.
- Turning challenges into opportunities and remain calm under pressure. Proactively identify and resolve issues creatively before they escalate.
- Communicate clearly and effectively. Able to adjust style to fit the situation, keep interactions positive, and comfortable to present in front of an audience.
- Hold a driving license and fully conversational in English. Additional languages would be a great asset.

From a workplace to a place to belong, we embrace diversity, equity and inclusion, encouraging everyone to come as you are, because together our potential is limitless. We are committed to supporting candidates with disabilities and impairments so if you require any support, please do let us know.